

# Financial Results for FY2021 2Q

(Jan. 2021 – Jun. 2021)

Nisshinbo Holdings Inc.

Aug. 5, 2021



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The earnings forecasts contained in these materials are based on information currently available to the Company and are not promises of achievement.



# 1. FY2021 2Q Results Overview

# 1-1. Financial Highlights (y/y)



(mil. yen)

	FY2020	FY2021	Char	nge
	2Q	2Q		rate
Net sales	231,590	264,128	+32,538	+14.0%
Operating income	3,064	19,416	+16,352	+533.6%
Ordinary income	3,285		+19,279	+586.8%
Net income Attributable to Owners of Parent	5,504	17,098	+11,594	+210.6%

Sales and profits rose due to strong performance in the wireless communications, microdevices, and brake businesses.

- Net sales increased in wireless communications, microdevices, brakes, precision instruments, etc.
- Operating income increased in wireless communications, microdevices, brakes, precision instruments, etc.
- Ordinary income increased due to increase of operating income, etc.
- Net income increased due to increase of ordinary income, etc.

### 1-2. FY2021 2Q Net sales



1				١
(	mıl	l.	yen	)

	FY2020	FY2021	Char	nge
	2Q	2Q		rate
Wireless comms	78,236	83,015	+4,778	+6.1%
Microdevices	29,176	37,445	+8,268	+28.3%
Brakes	50,640	69,618	+18,977	+37.5%
Precision instruments	24,102	28,665	+4,562	+18.9%
Chemicals	4,343	5,239	+895	+20.6%
Textiles	17,176	16,354	-822	<b>▲</b> 4.8%
Real estate	16,955	12,573	-4,382	<b>▲</b> 25.9%
Others	10,958	11,217	+262	+2.4%
Total	231,590	264,128	+32,538	+14.0%

#### (y/y) Increased

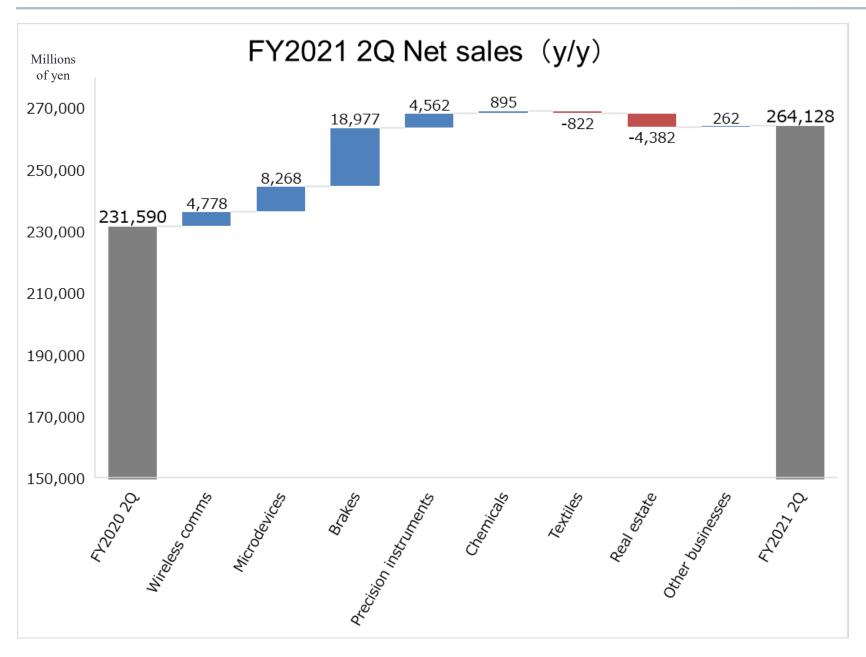
[Wireless comms] Strong performance in water and river information systems, aviation weather systems, and disaster prevention systems for public sector.

[Microdevices] Increased due to growth in automotive and industrial equipment and telecommunications-related products, etc.

[Brakes and Precision instruments] Increased due to recovery in automobile production, etc.

# 1-2. FY2021 2Q Net sales





# 1-3. FY2021 2Q Operating Income



(mil. yen)

	FY2020	FY2021	Char	nge
	2Q	2Q		rate
Wireless comms	3,507	6,530	+3,023	+86.2%
Microdevices	-2,001	2,355	+4,357	_
Brakes	-3,728	3,802	+7,531	_
Precision instruments	-1,145	769	+1,914	-
Chemicals	703	903	+199	+28.3%
Textiles	-471	-508	-36	_
Real estate	9,630	7,966	-1,664	<b>▲</b> 17.3%
Others & Corporate cost	-3,429	-2,403	+1,026	-
Total	3,064	19,416	+16,352	533.6%

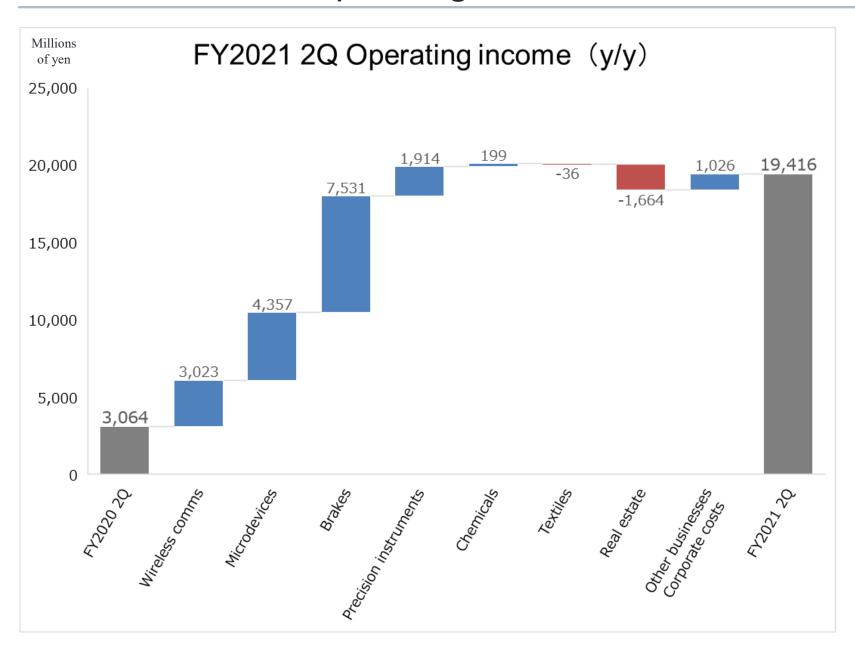
#### (y/y) Increased

[Wireless comms, Microdevices, Precision instruments] Profit increased due to higher sales.

[Brakes] Turned black due to increase in new vehicle assembly applications due to recovery in automobile sales volume and aftermarket sales at TMD and progress in business restructuring.

# 1-3. FY2021 2Q Operating Income





# 1-4. Ordinary income to Net income



(mil. yen)

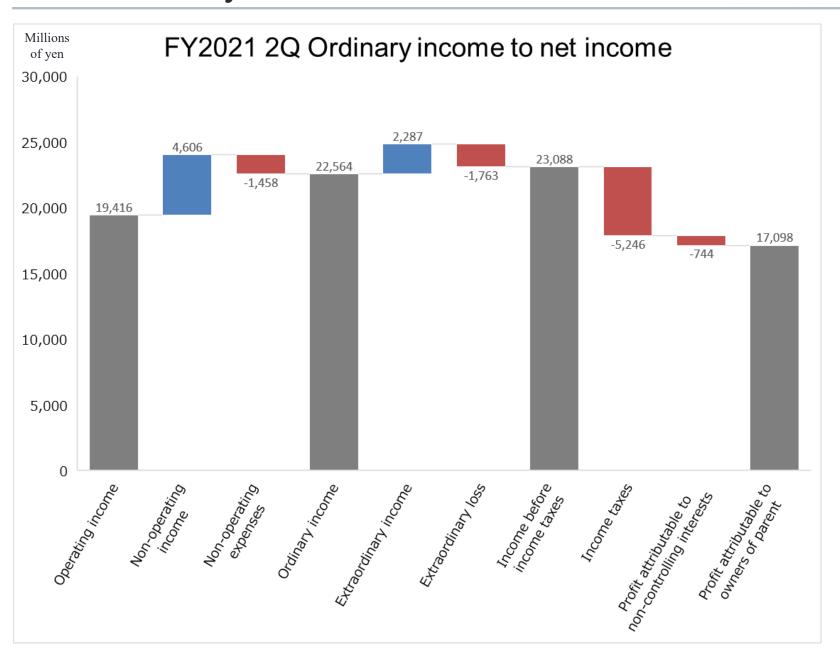
	FY2020	FY2021	Change	
	2Q	2Q		rate
Operating income	3,064	19,416	+16,352	+533.6%
Non-operating income	2,423	4,606	+2,183	+90.1%
Non-operating expenses	2,202	1,458	-744	▲33.8%
Ordinary income	3,285	22,564	+19,278	+586.8%
Extraordinary income	5,754	2,287	-3,467	▲60.3%
Extraordinary loss	694	1,763	+1,069	+154.0%
Income before income taxes	8,344	23,088	+14,744	+176.7%
Income taxes	3,606	5,246	+1,640	+45.5%
Profit attributable to non-controlling interests	-766	744	+1,510	_
Profit attributable to owners of parent	5,504	17,098	+11,594	+210.6%

#### (y/y) Net income Increased

Profit attributable to owners of parent: Increased due to an increase in operating income, etc.

# 1-4. Ordinary income to Net income





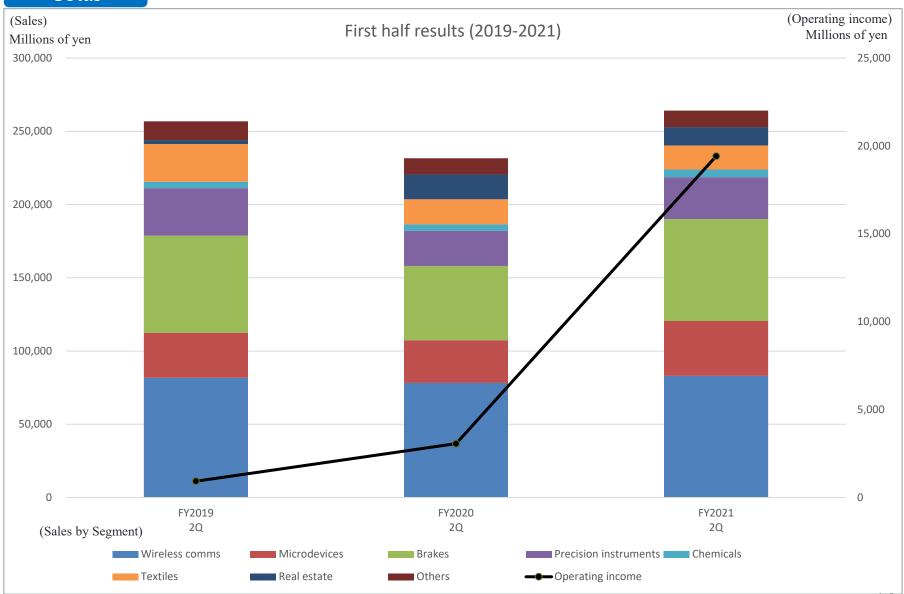


2. First Half Results (2019-2021)

# 2-1. First Half Results (2019-2021)



#### Total





# 3. Forecast for FY2021

#### 3-1. Forecast for FY2021



(mil. yen)

	FY2021	FY2021	FY2021	Change	
	Initial FC	Previous FC	FC		
	Feb. 10	May 13	Aug. 4		rate
Net sales	504,000	510,000	510,000	+0	+0.0%
Operating income	6,800	10,000	10,000	+0	+0.0%
Ordinary income	10,000	13,500	13,500	+0	+0.0%
Net income Attributable to Owners of Parent	4,000	7,000	7,000	+0	+0.0%

#### No revision from previous forecast

Assumed exchange rate: US\$1 = \$105

Exchange sensitivity: JPY250 million impact on operating income (favorable yen

depreciation) due to a JPY1 yen depreciation

## 3-2. Sales forecast for FY2021



(mil. yen)

(Tim. you						
	FY2021	FY2021	FY2021	Change		
	Initial FC	Previous FC	FC			
	Feb. 10	May 13	Aug. 4		rate	
Wireless comms	162,000	161,000	161,000	+0	+0.0%	
Microdevices	71,000	74,000	75,000	+1,000	+1.4%	
Brakes	121,000	126,000	130,000	+4,000	+3.2%	
Precision instruments	57,000	55,000	55,000	+0	+0.0%	
Chemicals	13,000	13,000	13,000	+0	+0.0%	
Textiles	44,000	43,000	38,000	-5,000	<b>▲</b> 11.6%	
Real estate	14,000	15,000	15,000	+0	+0.0%	
Others	22,000	23,000	23,000	+0	+0.0%	
Total	504,000	510,000	510,000	+0	+0.0%	

- **■**Expected to exceed previous forecasts for microdevices and brakes due to recovery in semiconductor market conditions and automobile production volume, etc.
- ■Textiles are expected to be lower than the previous forecast due to the continued decline in sales at real stores of Tokyo Shirts.

# 3-3. Operating Income forecast for FY2021 NSSHINBO

	(mil. yen)						
	FY2021	FY2021	FY2021	Cha	Change		
	Initial FC	Previous FC	FC	3			
	Feb. 10	May 13	Aug. 4		rate		
Wireless comms	3,800	3,800	3,800	+0	+0.0%		
Microdevices	1,100	1,500	3,000	+1,500	+100.0%		
Brakes	-2,000	300	300	+0	+0.0%		
Precision instruments	300	300	300	+0	+0.0%		
Chemicals	2,500	2,500	2,500	+0	+0.0%		
Textiles	1,500	1,200	-300	-1,500	_		
Real estate	7,200	8,000	8,000	+0	+0.0%		
Others & Corporate cost	-7,600	-7,600	-7,600	+0	+0.0%		
Total	6,800	10,000	10,000	+0	+0.0%		



# 4. Business strategies of Wireless and communications

#### 4-1. Disaster Prevention Solutions (1) Climate Change and Disasters



#### Social issues

Extreme, severe, and frequent occurrence of natural disasters due to climate change

#### Measures

- Measures to curb global warming (reduction of greenhouse gases)
- Provision of disaster prevention and mitigation solutions



2017 heavy rain in northern Kyushu



July 2018 heavy rain (Okayama)



2019 Chikuma River flood damage

2020 Kuma River Damage

#### Izusan Mountain Sediment Disaster in 2021

Climate change scenario	Precipitation	Flow rate	Frequency of floods
Equivalent to 2 ℃ rise	1.1 times	1.2 times	Double

気候変動が2℃上昇した場合の降雨量、洪水発生頻度の増加見込み(国交省試算)

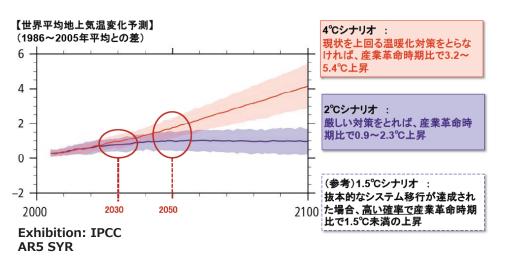


Shift to watershed flood control measures



Need for new disaster prevention and mitigation solutions

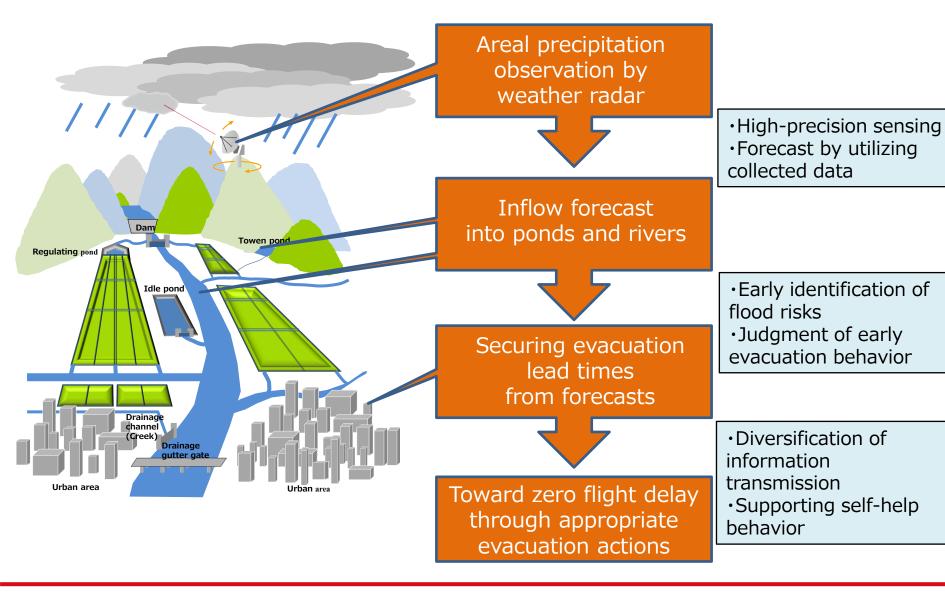
#### **Global Warming Scenario and Measures**



#### 4-1. Disaster Prevention Solutions (2) Flood Control Measure



#### ■ Efforts for Flood Control Measures



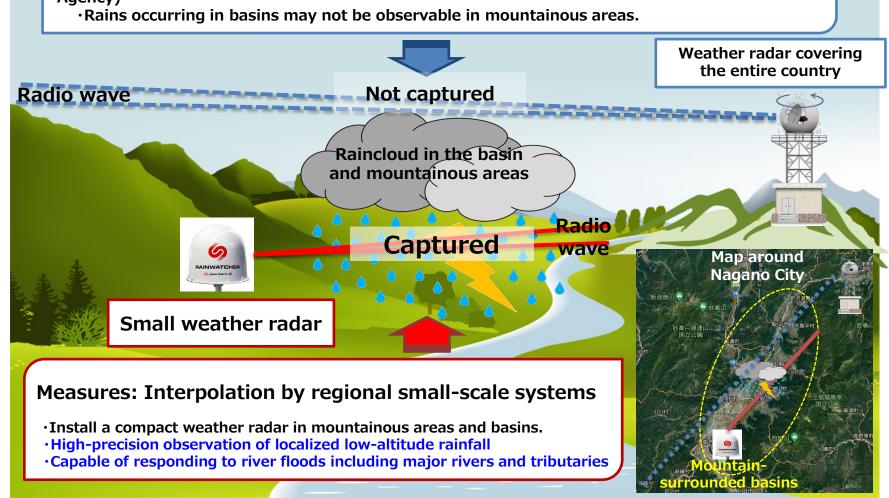
#### 4-1. Disaster Prevention Solution (3) Issues in Precipitation Observation URC



Issues and Countermeasures in Precipitation Observation

Challenges: Decrease in observation accuracy due to the impact of landscape

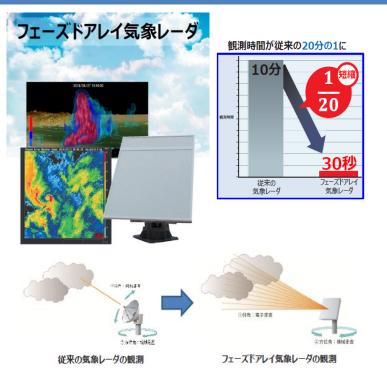
·Weather radar covers a wide area with about 20 units (in the case of the Meteorological Agency)



#### 4-1. Disaster Prevention Solutions (4) Various Initiatives-1



#### Phased Array Meteorological Radar for Heavy Rain



Wider beams can be transmitted and received than conventional weather radars, enabling the observation of three-dimensional rain clouds in a short time.

The three-dimensional space is observed instantaneously, and the movement of the three-dimensional precipitation echo of the short time interval can be seen.

#### Alertmarker+



A system that enables visual distribution of disaster information simply by connecting to display, such as signage.

Quick information can be provided at large gathering locations such as commercial facilities and buildings.

#### Smartphone app





Transmit information on disaster prevention administration radio by voice and letters.

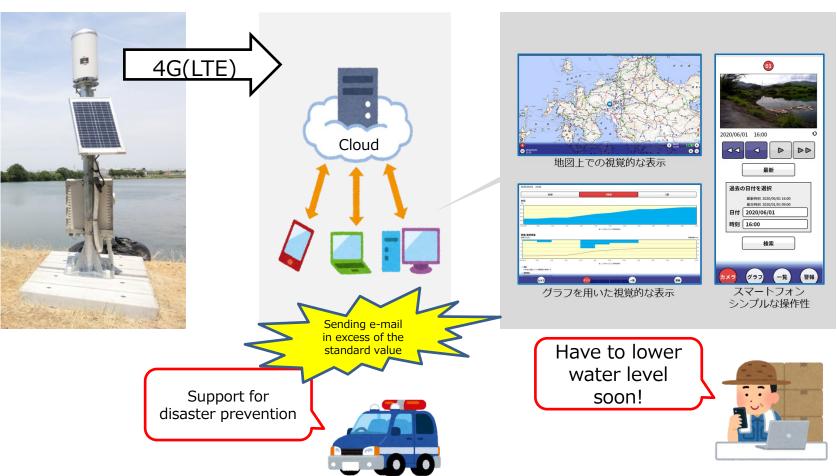
Confirm information on evacuation centers and safety.

#### 4-1. Disaster Prevention Solutions (4) Various Initiatives-2



#### Reservoir Surveillance System

•Transmission equipment installed at the site sends water level and camera image (still image) to the cloud at 10-minute intervals by using a mobile phone network (LTE).



#### 4-1. Disaster Prevention Solutions (4) Various Initiatives-3



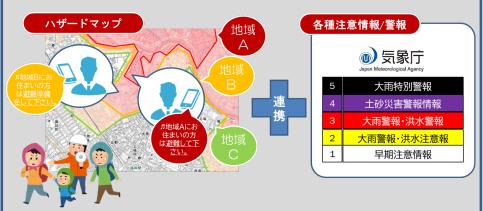
#### Mobile information board

Information required by users in the target area with text and voice to the smartphone by push!

Multilingual support is also under development



Scene 1
Notice the information set by the road manager at the time of passing the area



Scene 2
Promote evacuation through smartphones to residents in areas marked by hazard maps in conjunction with various warnings/alarms to be notified

#### 4-2. Growth Strategy for Marine Systems Business (1)



■ Example: Autonomous Navigation of Manned Vessel ①

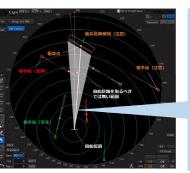
#### Realizing a Smart Bridge System

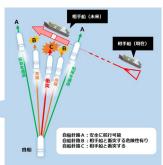
Collision hazard area display (OZT:Obstacle Zone by Target)

Calculate risk of conflict with other vessels in navigation areas and display dangerous areas

# Avoidance route presentation (PP:Path Planner)

Forecast the behavior of vessels in the vicinity, calculate avoidance routes, and present safe avoidance plans







#### Ship operating decision support system

A system that combines high-precision sensing equipment that integrates and develops conventional technologies to realize Decision support along with cloud-based content



J-MARINE**CLOUD** 

Realize highly secure voyage and reduce the burden on vessel operation as the culmination of the second-generation Smart Ship

#### 4-2. Growth Strategy for Marine Systems Business (2)



■ Example: Autonomous Navigation of Manned Vessel ② Realization of Fleet Operation Center

Expand sales of comprehensive onshore platforms with operational management functions required for automated vessels, such as support functions from land through remote monitoring and remote operation functions in emergencies



Comprehensive operational support center

- Realize a comprehensive operation function that monitors multiple vessels and remotely supports the safe operation of vessels
- Contribute to reducing GHG emissions by providing information useful to reduce operating costs, such as weather and marine meteorology, along with various operational support equipment, and energyefficient operations with optimal route information

Evolve into a comprehensive system integrator and work to plan and provide systems that contribute to further reductions in GHG emissions.

# 4-3. 4G(LTE)/5G Business Development



■ Example: 4G (LTE)/5G Businesses

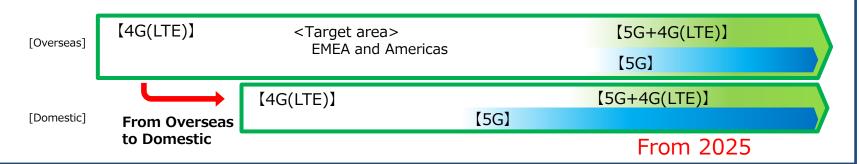
#### **Concept: Private Network Specific Solutions**



4G(LTE) One-BOX Example of Integrated Core Network and Portable Base Station

#### **Business Strategy: 4G advance overseas, 5G demonstrate domestic**

- Overseas: From 4G (private LTE) to 5G 4G (LTE) achievement : 12 countries in Europe, North & South America.
- Domestic: Local 5G demonstration trials and overseas use case expansion

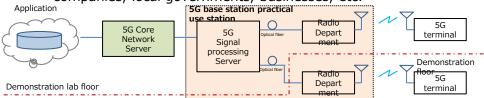


# Efforts in overseas strategic markets (Public safety)

- Establishment of a global sales and customer support system:
   Established a cooperative system with Raycom and several other companies to expand sales
  - Establishment of Customer Support Center in the Philippines
- Signed an OEM contract with a local company in Brazil: Phased technology transfer, local production and expansion to other bases in the future
- Started orders and shipments of portable systems for public safety and systems for industries (marine rigs, etc.)
- Development of digital applications and robust, small portable base stations, such as video sharing and location information management

# Promote demonstration of local 5G by obtaining radio license for practical stations (June)

- Sub-6GHz band (Sub6)/SA (stand-alone) configuration (4G not required)
- Identifying the characteristics of 5G systems and demonstrating their use in a variety of applications
- Conducted demonstrations and local 5G utilization discussions for companies, local governments, businesses, etc.



# 4-4. Wireless & Communications Business (1)



#### ■ Wireless and communications business development



#### Marine systems business

JRC supports safe and secure voyages for merchant ships, work boats and fishing vessels around the world by developing high-performance and high-quality products based on the advanced technology and the wealth of experience, which lead the world's marine electronics.

- Integrated bridge system
- Radar
- Inmarsat Marine Earth Station









#### Solutions and specialized equipment business

JRC's solutions business provides comprehensive support for the operations of socially important infrastructure. It provides optimal solutions for various businesses based on highly reliable products and also provides wireless application equipment and systems to the Ministry of Defense. It also aims to expand into the aerospace field as a growth field.

- Disaster prevention system
- Water and river management system
- Aircraft control equipment, weather radar

#### (Specialized equipment)

- Radar equipment and systems
- Communication equipment & systems
  - Wireless applications and systems
  - Collision avoidance sensor for unmanned vehicles







# 4-4. Wireless & Communications Business (2)



#### ■ Wireless and communications business development



#### ICT and mechatronics business

JRC's ICT and mechatronics business aims to create convenient and comfortable smart communities. It is engaged in electronic components for next-generation vehicles (ecocars) and office equipment, contributing to compactness, high efficiency, and energy saving.

- IoT platform
- Payment terminals for credit cards
- Copying machines and professional printers
- Industrial equipment for production lines
- Automotive Electronic Components







#### Medical equipment business

JRC's medical business provides medical electronics equipment that meets the sophisticated demands of medical care, based on its core strengths in ultrasound and imaging technologies.

- Ultrasonic diagnostic equipment
- Transducers (probes, etc.)
- Intravascular imaging device
- Miniature ultrasonic display device
- Dispensing and Analysis Equipment







#### Mobility business

JRC Mobility combines the Group's wireless and electronic device technologies to appropriately respond to rapid technological innovations and expands the business in the field of autonomous driving, electrification and connected.

- ETC2. 0 Automotive device
- GPS receiver
- Mobile Locator
- Automotive Sensors
- Railway Safety Management Radio System







# 5-1. Financial results by segment ①



Wireless and	FY2020		
communications	Net sales	O. P.	
Marine systems	32,509	-303	
Communications eqp	7,669	200	
Solutions	65,607	2,683	
Mechatronics & Power supply	20,708	-237	
Medical equipment	8,064	456	
Others	3,166	-7	
JRC Mobility	7,857	-571	
Eliminations	-1,271	353	
Total	144,312	2,575	

		Current period			
FY2020 2Q		FY2021 2Q		Change	
Net sales	O. P.	Net sales	O. P.	Net sales	O. P.
15,890	-751	16,234	332	344	1,083
3,494	173	ı	ı	-3,494	-173
39,535	3,669	42,280	5,462	2,745	1,793
10,394	-95	11,911	420	1,517	515
4,017	353	4,094	-37	77	-390
1,536	9	2,093	443	557	434
3,803	-79	7,667	-6	3,864	73
-436	228	-1,264	-84	-828	-312
78,236	3,507	83,015	6,530	4,778	3,023

FY2021 FC (Feb. 10)		FY2021 FC (May 13)		FY2021 FC (Aug. 5)		
Net sales	O. P.	Net sales	O. P.	Net sales	O. P.	
33,500	500	33,500	500	33,500	500	
0	0	0	0	0	0	
73,800	2,100	73,800	2,100	73,800	2,100	
24,100	-200	24,100	-200	24,100	-200	
9,800	700	9,800	700	9,800	700	
5,300	400	5,300	400	5,300	400	
17,900	400	17,900	400	17,900	400	
-2,400	-100	-3,400	-100	-3,400	-100	
162,000	3,800	161,000	3,800	161,000	3,800	

FY2021

Microdevices	FY2	FY2020		
Microdevices	Net sales	O. P.		
NJR	41,931	-2,427		
REDC	20,515	-1,205		
Eliminations	-1,306	-263		
Total	61,140	-3,895		

FY202	20 2Q	FY2021 2Q		Change	
Net sales	O. P.	Net sales	O. P.	Net sales	O. P.
20,877	-1,072	24,951	2,111	4,074	3,183
8,908	-797	13,287	387	4,379	1,184
-609	-132	-793	-143	-184	-11
29,176	-2,001	37,445	2,355	8,268	4,357

FY2021 FC (Feb. 10)		FY2021 FC (May 13)		FY2021 FC (Aug. 5)	
Net sales	O. P.	Net sales	O. P.	Net sales	O. P.
46,800	900	49,700	1,900	50,500	2,200
25,200	500	26,300	800	26,300	1,000
-1,000	-300	-2,000	-1,200	-1,800	-200
71,000	1,100	74,000	1,500	75,000	3,000

Automobile Brakes	FY2020		
	Net sales	O. P.	
NISB	44,057	788	
TMD	75,106	-3,219	
Eliminations	-4,337	142	
Total	114,826	-2,289	

FY2020 2Q		FY2021 2Q		Change	
Net sales	O. P.	Net sales	O. P.	Net sales	O. P.
18,212	-959	24,964	2,257	6,752	3,216
34,240	-2,921	46,971	1,514	12,731	4,435
-1,812	152	-2,317	31	-505	-121
50,640	-3,728	69,618	3,802	18,977	7,531

FY2021 FC (Feb. 10)		FY2021 FC (May 13)		FY2021 FC (Aug. 5)		
	Net sales	O. P.	Net sales	O. P.	Net sales	O. P.
	47,400	1,000	48,700	2,100	52,700	2,100
	77,800	-3,000	81,700	-1,800	81,700	-1,800
	-4,200	0	-4,400	0	-4,400	0
	121,000	-2,000	126,000	300	130,000	300

# 5-1. Financial results by segment 2



Precision Instruments	FY2020		
Precision first unlents	Net sales	O. P.	
Precision parts	14,387	-78	
Molding products	40,669	-38	
Eliminations	-3,637	-832	
Total	51,419	-948	

		Current	period		
FY2020 2Q		FY2021 2Q		Change	
Net sales	O. P.	Net sales	O. P.	Net sales	O. P.
6,064	-246	7,601	155	1,537	401
19,489	-506	22,784	1,013	3,295	1,519
-1,451	-393	-1,720	-399	-269	-6
24,102	-1,145	28,665	769	4,562	1,914

FY2	021				
FY2021 FC (Feb. 10)		FY2021 FC (May 13)		FY2021 FC (Aug. 5)	
Net sales	O. P.	Net sales	O. P.	Net sales	O. P.
15,300	100	15,300	100	15,300	100
43,500	1,000	43,500	1,000	43,500	1,000
-1,800	-800	-3,800	-800	-3,800	-800
57,000	300	55,000	300	55,000	300

Chemicals	FY2020		
Chemicals	Net sales	O. P.	
Environment and energy related products (%)	8,271	1,630	
Others	1,492	182	
Eliminations	-186	-1	
Total	9,577	1,811	

FY2020 2Q		FY2021 2Q		Change	
Net sales	O. P.	Net sales	O. P.	Net sales	O. P.
3,710	615	4,577	753	867	138
748	90	768	151	20	61
-115	-1	-105	-1	10	0
4,343	703	5,239	903	895	199

FY2021 FC (Feb. 10)		FY2021 FC (May 13)		FY2021 FC (Aug. 5)	
Net sales	O. P.	Net sales	O. P.	Net sales	O. P.
10,700	2,000	10,700	2,000	10,700	2,000
2,300	500	2,300	500	2,300	500
0	0	0	0	0	0
13,000	2,500	13,000	2,500	13,000	2,500

Textiles	FY2020		
rextiles	Net sales	O. P.	
Japan	29,514	-842	
Overseas	14,166	-31	
Eliminations	-9,723	61	
Total	33,957	-812	

FY202	20 2Q	FY2021 2Q		2Q FY2021 2Q Change		nge
Net sales	les O. P. Net sales O. P. I		Net sales	O. P.		
15,048	-426	13,006	-551	-2,042	-125	
7,052	-99	7,793	-16	741	83	
-4,924	54	-4,445	59	479	5	
17,176	-471	16,354	-508	-822	-36	

FY2021 FC	C (Feb. 10)	FY2021 FC (May 13)		FY2021 F	C (Aug. 5)
Net sales	O. P.	Net sales	O. P.	Net sales	O. P.
38,800	1,000	37,400	700	31,000	-500
19,200	500	19,200	500	17,000	200
-14,000	0	-13,600	0	-10,000	0
44,000	1,500	43,000	1,200	38,000	-300

# 5-1. Financial results by segment ③



8,000

Doel Catata	FY2020		
Real Estate	Net sales	O. P.	
Total	20,279	11,511	

		Current period			
FY202	20 2Q	FY2021 2Q		Cha	nge
Net sales	O. P.	Net sales	O. P.	Net sales	O. P.
16,955	9,630	12,573	7,966	-4,382	-1,664

FY2	021				
FY2021 FC (Feb. 10)		FY2021 F0	C (May 13)	FY2021 F	C (Aug. 5)
Not onlos	0	Not enles	0.0	Not solos	O D

7,200

Other businesses,	FY2020		
Corporate costs	Net sales	O. P.	
Other business	21,538	248	
Corporate costs	-	-6,953	
Total	21,538	-6,705	

FY202	20 2Q	FY2021 2Q		Cha	nge
Net sales	O. P.	Net sales	O. P.	Net sales	O. P.
10,958	94	11,217	135	262	41
-	-3,524	-	-2,539	0	985
10,958	-3,429	11,217	-2,404	262	1,026

FY2021 F0	C (Feb. 10)	FY2021 FC (May 13)		FY2021 F	C (Aug. 5)
Net sales	O. P.	Net sales	O. P.	Net sales	O. P.
22,000	100	23,000	100	23,000	100
-	-7,700	-	-7,700	-	-7,700
22,000	-7,600	23,000	-7,600	23,000	-7,600

Sogmont Total	FY2020		
Segment Total	Net sales	O. P.	
Total	457,051	1,248	

FY202	20 2Q	FY2021 2Q		Cha	nge
Net sales	O. P.	Net sales	O. P.	Net sales	O. P.
231,590	3,064	264,128	19,416	32,538	16,352

FY2021 FC (Feb. 10)		FY2021 FC (May 13)		FY2021 FC (Aug. 5)	
Net sales	O. P.	Net sales	O. P.	Net sales	O. P.
504,000	6,800	510,000	10,000	510,000	10,000



NISH: Nisshinbo Holdings Inc.

Consolidated subsidiaries of NISH.

JRC: Japan Radio Co., Ltd.

NJR: New Japan Radio Co., Ltd.

REDC: Ricoh Electronic Devices Co., Ltd.

NISB: Nisshinbo Brake Inc.

NISM: Nisshinbo Mechatronics Inc.

NISC: Nisshinbo Chemical Inc.

NIST: Nisshinbo Textile Inc.

This document contains forecasts of performance and other projections based on information currently available and certain assumptions judged by Nisshinbo to be reasonable. Actual performance may materially differ from these projections as a result of changes in the economic environment and other risks and uncertainties.